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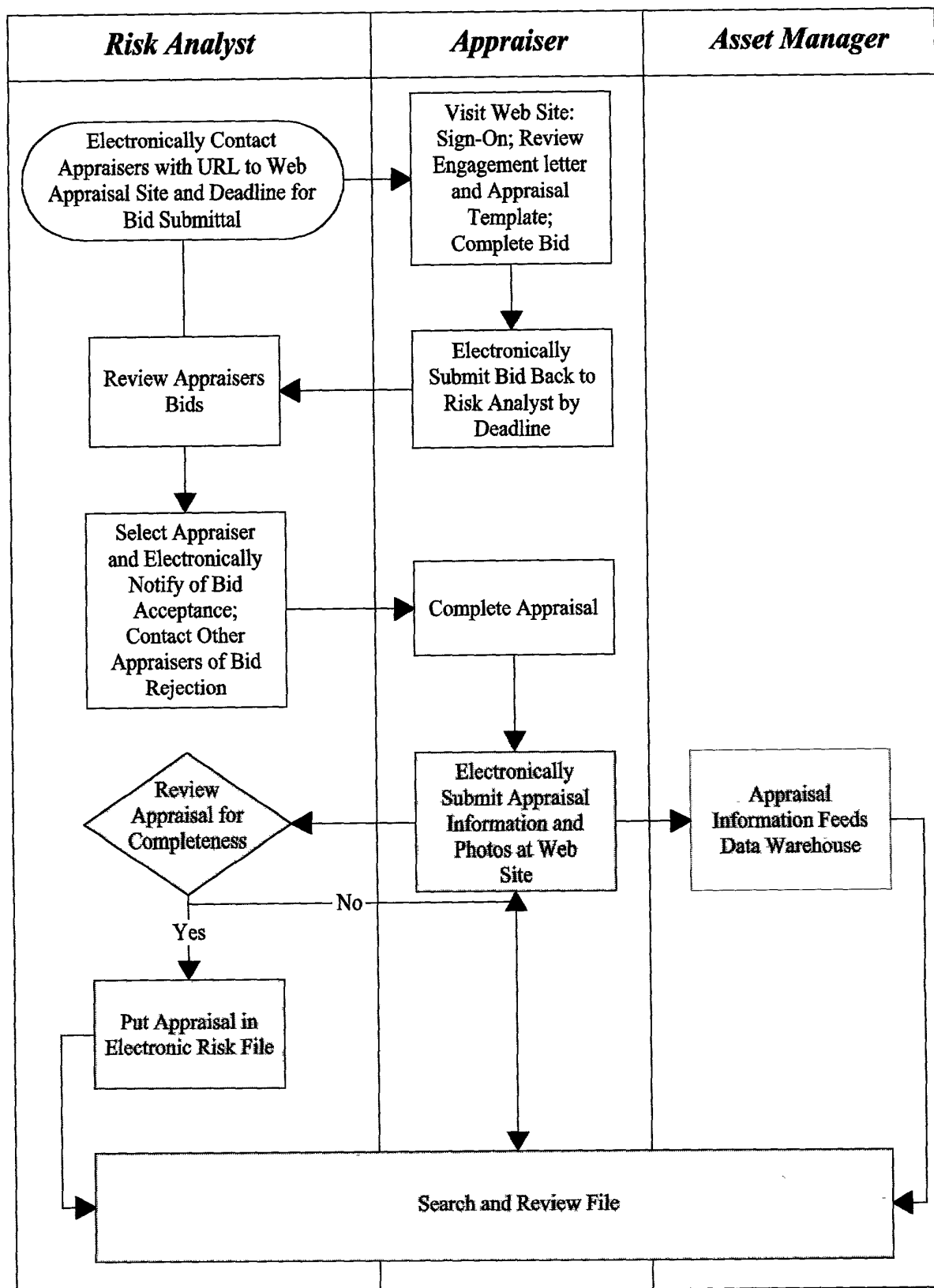


FIG. 1

FIG. 2

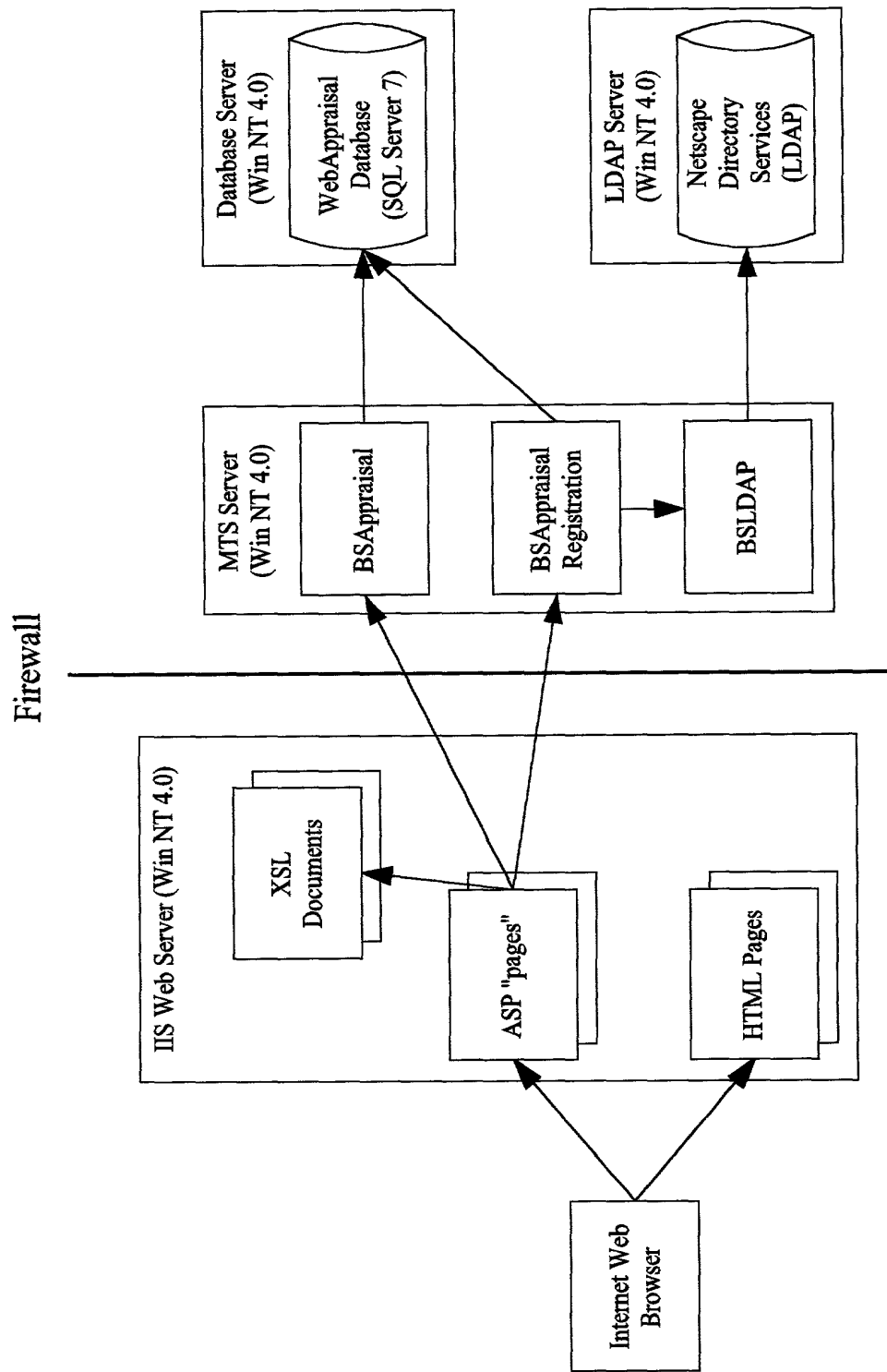


FIG. 2

| APPRAISAL_STATUS_CHANGE_LOG       |                |          |  |
|-----------------------------------|----------------|----------|--|
| Column Name                       | Condensed Type | Nullable |  |
| SQ_APPRAISAL_STATUS_CHANGE_LOG_ID | numeric(9,0)   | NOT NULL |  |
| SQ_APPRAISAL_ID                   | numeric(9,0)   | NOT NULL |  |
| SQ_APPRAISAL_STATUS_ID            | numeric(9,0)   | NOT NULL |  |
| DATE_UPDATE                       | datetime       | NOT NULL |  |
| USER_UPDATE                       | nvarchar(100)  | NOT NULL |  |

| APPRAISAL_STATUS       |                |          |  |
|------------------------|----------------|----------|--|
| Column Name            | Condensed Type | Nullable |  |
| SQ_APPRAISAL_STATUS_ID | numeric(9,0)   | NOT NULL |  |
| STATUS                 | nvarchar(50)   | NOT NULL |  |
| DATE_UPDATE            | datetime       | NOT NULL |  |

see Fig. 3B

FIG. 3A

| APPRAISAL                                 |                  |          |   | ▲ |
|---|------------------|----------|---|---|
| Column Name                               | Condensed Type   | Nullable |   |   |
| SQ_APPRAISAL_ID                           | numeric(9,0)     | NOT NULL |   |   |
| GUID_APPRAISAL_REFERENCE_ID               | uniqueidentifier | NULL     |   |   |
| SQ_APPRAISAL_STATUS_ID                    | numeric(9,0)     | NOT NULL |   |   |
| GUID_GESSO_ID_INITIATOR                   | uniqueidentifier | NOT NULL |   |   |
| SQ_APPRAISAL_INDUSTRY_ID                  | numeric(9,0)     | NOT NULL |   |   |
| SQ_APPRAISAL_ENTITY_ID_COMPANY            | numeric(9,0)     | NOT NULL |   |   |
| SQ_APPRAISAL_ENTITY_ID_CUSTOMER           | numeric(9,0)     | NOT NULL |   |   |
| SQ_APPRAISAL_ENTITY_ID_LIEN_HOLDER        | numeric(9,0)     | NULL     |   |   |
| REGION                                    | nvarchar(30)     | NULL     |   |   |
| PURPOSE                                   | nvarchar(500)    | NULL     |   |   |
| SCOPE_OF_ASSIGNMENT                       | nvarchar(500)    | NULL     |   |   |
| DATE_INITIATED                            | datetime         | NOT NULL |   |   |
| DATE_DRAFT_REQUIRED                       | datetime         | NULL     |   |   |
| DATE_COMPLETION_REQUIRED                  | datetime         | NULL     |   |   |
| DATE_DRAFT                                | datetime         | NULL     |   |   |
| DATE_COMPLETED                            | datetime         | NULL     |   |   |
| NBR_VERSION                               | numeric(2,0)     | NOT NULL |   |   |
| IND_EXCLUDE_FROM_REPORTING                | bit              | NOT NULL |   |   |
| IND_CAPTURE_ASSET_AUCTION_VALUE           | bit              | NOT NULL |   |   |
| IND_CAPTURE_ASSET_ORDER LIQUIDATION VALUE | bit              | NOT NULL |   |   |
| IND_CAPTURE_ASSET_FMV_INSTALLED_VALUE     | bit              | NOT NULL |   |   |
| IND_CAPTURE_ASSET_FMV_RECEIVED_VALUE      | bit              | NOT NULL |   |   |
| DATE_UPDATE                               | datetime         | NOT NULL |   |   |
| GUID_GESSO_ID_UPDATE                      | uniqueidentifier | NOT NULL |   |   |
|   |                  |          | ▼ |   |

see Fig. 3D

see Fig. 3C

FIG. 3B

see Fig. 3F

see Fig. 3F

see Fig. 3G

— see Fig. 3B

| APPRAISAL_DETAIL               |                  |          | Nullable |
|--------------------------------|------------------|----------|----------|
| Column Name                    | Condensed Type   |          |          |
| SQ_APPRAISAL_ID                | numeric(9,0)     | NOT NULL |          |
| EQUIPMENT_CONDITION            | nvarchar(25)     | NULL     |          |
| REMAINING_USEFUL_LIFE          | numeric(2,0)     | NULL     |          |
| TECHNOLOGICAL_OBSOLESCENCE     | nvarchar(20)     | NULL     |          |
| ESTIMATED_DEPRECIATION         | numeric(3,0)     | NULL     |          |
| COMPANY_BIOGRAPHY              | nvarchar(300)    | NULL     |          |
| ASSET_RIGHTS_BEING_APPRAISED   | nvarchar(25)     | NULL     |          |
| CERTIFICATION                  | nvarchar(1500)   | NOT NULL |          |
| AMT_PROFESSIONAL_FEES          | money            | NULL     |          |
| AMT_EXPENSES                   | money            | NULL     |          |
| DATE_CREATE                    | datetime         | NOT NULL |          |
| GUID_GESSO_ID_APPRAISER_CREATE | uniqueidentifier | NOT NULL |          |
| DATE_UPDATE                    | datetime         | NOT NULL |          |
| GUID_GESSO_ID_APPRAISER_UPDATE | uniqueidentifier | NULL     |          |

FIG. 3C

see Fig. 3B

| APPRAISAL_ASSET             |                |          |  | ▼ |
|-----------------------------|----------------|----------|--|---|
| Column Name                 | Condensed Type | Nullable |  |   |
| SQ_APPRAISAL_ASSET_ID       | numeric(9,0)   | NOT NULL |  |   |
| SQ_APPRAISAL_ID             | numeric(9,0)   | NOT NULL |  |   |
| NBR_ITEM                    | numeric(4,0)   | NOT NULL |  |   |
| CUSTOMER_ASSET_NBR          | nvarchar(15)   | NOT NULL |  |   |
| SQ_APPRAISAL_INDUSTRY_ID    | numeric(9,0)   | NOT NULL |  |   |
| SQ_EQUIPMENT_TYPE_ID        | numeric(9,0)   | NOT NULL |  |   |
| SQ_EQUIPMENT_MAKE_ID        | numeric(9,0)   | NOT NULL |  |   |
| MODEL                       | nvarchar(40)   | NOT NULL |  |   |
| SERIAL_NUMBER               | nvarchar(30)   | NOT NULL |  |   |
| NBR_YEAR_MANUFACTURED       | numeric(4,0)   | NOT NULL |  |   |
| AMT_NET_BOOK_BALANCE        | money          | NULL     |  |   |
| CONDITION                   | nvarchar(20)   | NOT NULL |  |   |
| APPROACH_TO_VALUE           | nvarchar(20)   | NOT NULL |  |   |
| MARKETABILITY               | nvarchar(10)   | NOT NULL |  |   |
| AMT_AUCTION_VALUE           | money          | NULL     |  |   |
| AMT_ORDER_LIQUIDATION_VALUE | money          | NULL     |  |   |
| AMT_FMV_INSTALLED           | money          | NULL     |  |   |
| AMT_FMV_REMOVED             | money          | NULL     |  |   |
| ADDITIONAL_DESCRIPTION      | nvarchar(1500) | NULL     |  |   |
| AMT_ORIGINAL_EQUIPMENT_COST | money          | NULL     |  |   |
| AMT_UPGRADE_COST            | money          | NULL     |  |   |
| AMT_REPAIR_COST             | money          | NULL     |  |   |
| REMAINING_USEFUL_LIFE       | nvarchar(45)   | NULL     |  |   |
| NBR_HOURS                   | numeric(4,0)   | NULL     |  |   |
| NBR_SHIFTS                  | numeric(3,0)   | NULL     |  |   |
| NBR_MILEAGE                 | numeric(6,0)   | NULL     |  |   |
| CITY                        | nvarchar(45)   | NOT NULL |  |   |
| STATE_PROVINCE              | nchar(25)      | NOT NULL |  |   |
| COUNTRY                     | nchar(25)      | NOT NULL |  |   |
| DATE_UPDATE                 | datetime       | NOT NULL |  |   |

see Fig. 3G

see Fig. 3H

see Fig. 3H

FIG. 3D

see Fig. 3B

| APPRAISAL_ENTITY       |  |                  | Nullable |
|------------------------|--|------------------|----------|
| Column Name            |  |                  |          |
| SQ_APPRAISAL_ENTITY_ID |  | numeric(9,0)     | NOT NULL |
| LAST_NAME              |  | nvarchar(50)     | NULL     |
| FIRST_NAME             |  | nvarchar(50)     | NULL     |
| COMPANY_NAME           |  | nvarchar(100)    | NULL     |
| ADDRESS_1              |  | nvarchar(100)    | NULL     |
| ADDRESS_2              |  | nvarchar(100)    | NULL     |
| ADDRESS_3              |  | nvarchar(100)    | NULL     |
| CITY                   |  | nvarchar(45)     | NULL     |
| STATE_PROVINCE         |  | nvarchar(25)     | NULL     |
| POSTAL_CODE            |  | nvarchar(10)     | NULL     |
| COUNTRY                |  | nchar(3)         | NULL     |
| PHONE                  |  | nvarchar(12)     | NULL     |
| EXTN                   |  | nvarchar(4)      | NULL     |
| FAX                    |  | nvarchar(12)     | NULL     |
| EMAIL                  |  | nvarchar(50)     | NULL     |
| CREATED_BY             |  | uniqueidentifier | NULL     |
| UPDATED_BY             |  | uniqueidentifier | NULL     |
| DATE_UPDATE            |  | datetime         | NULL     |
| DATE_CREATE            |  | datetime         | NULL     |

— see Fig. 3F

FIG. 3E

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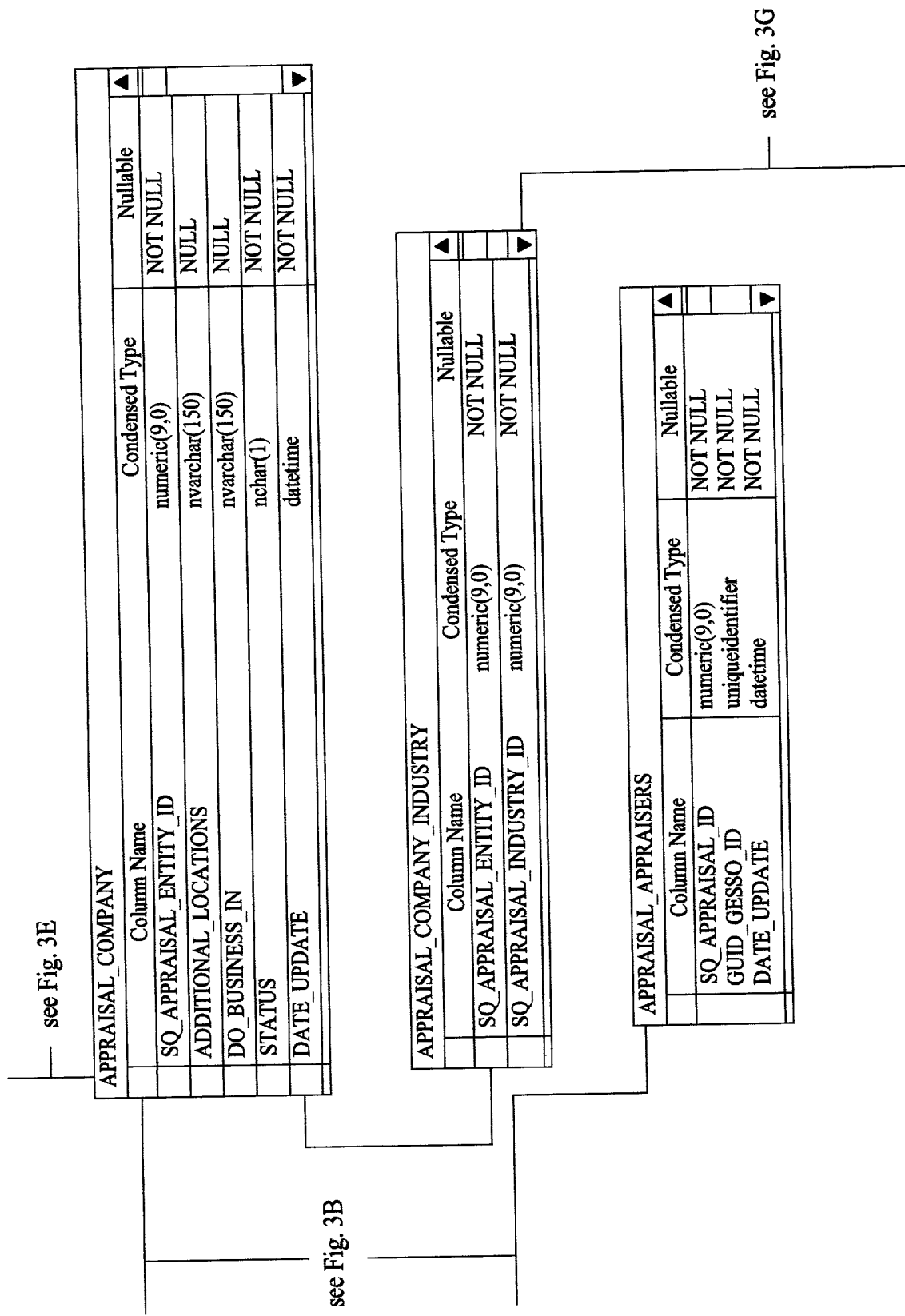


FIG. 3F



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— see Fig. 3B

| APPRAISAL_RESEARCH       |                |          |
|--------------------------|----------------|----------|
| Column Name              | Condensed Type | Nullable |
| SQ_APPRAISAL_ID          | numeric(9,0)   | NOT NULL |
| INDUSTRY_OUTLOOK         | nvarchar(20)   | NOT NULL |
| REFERENCES_AND_RESOURCES | nvarchar(2500) | NOT NULL |
| DATE_UPDATE              | datetime       | NOT NULL |

— see Fig. 3B

| APPRAISAL_STATEMENT_OF_CONDITIONS |                |          |
|-----------------------------------|----------------|----------|
| Column Name                       | Condensed Type | Nullable |
| SQ_APPRAISAL_ID                   | numeric(9,0)   | NOT NULL |
| STATEMENT_OF_CONDITIONS           | nvarchar(4000) | NOT NULL |
| DATE_UPDATE                       | datetime       | NOT NULL |

— see Fig. 3B

| APPRAISAL_INDUSTRY       |                |          |
|--------------------------|----------------|----------|
| Column Name              | Condensed Type | Nullable |
| SQ_APPRAISAL_INDUSTRY_ID | numeric(9,0)   | NOT NULL |
| INDUSTRY                 | nvarchar(50)   | NOT NULL |
| DATE_UPDATE              | datetime       | NOT NULL |

— see Fig. 3D

— see Fig. 3H

FIG. 3G

— see Fig. 3F

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— see Fig. 3G

| EQUIPMENT_TYPE           |  |                |          | ▲ |
|--------------------------|--|----------------|----------|---|
| Column Name              |  | Condensed Type | Nullable |   |
| SQ_EQUIPMENT_TYPE_ID     |  | numeric(9,0)   | NOT NULL |   |
| SQ_APPRAISAL_INDUSTRY_ID |  | numeric(9,0)   | NOT NULL |   |
| TYPE                     |  | nvarchar(100)  | NOT NULL |   |
| DATE_UPDATE              |  | datetime       | NOT NULL |   |

see Fig. 3D

| EQUIPMENT_MAKE       |  |                |          | ▲ |
|----------------------|--|----------------|----------|---|
| Column Name          |  | Condensed Type | Nullable |   |
| SQ_EQUIPMENT_MAKE_ID |  | numeric(9,0)   | NOT NULL |   |
| SQ_EQUIPMENT_TYPE_ID |  | numeric(9,0)   | NOT NULL |   |
| MAKE                 |  | nvarchar(100)  | NOT NULL |   |
| DATE_UPDATE          |  | datetime       | NOT NULL |   |

| APPRAISAL_QUALIFICATIONS       |  |                |          | ▲ |
|--------------------------------|--|----------------|----------|---|
| Column Name                    |  | Condensed Type | Nullable |   |
| SQ_APPRAISAL_QUALIFICATIONS_ID |  | numeric(9,0)   | NOT NULL |   |
| PROFESSIONAL_QUALIFICATION     |  | nvarchar(100)  | NOT NULL |   |
| DATE_UPDATE                    |  | datetime       | NOT NULL |   |

see Fig. 3D

| APPRAISAL_ASSET_IMAGE       |  |                |          | ▲ |
|-----------------------------|--|----------------|----------|---|
| Column Name                 |  | Condensed Type | Nullable |   |
| SQ_APPRAISAL_ASSET_IMAGE_ID |  | numeric(9,0)   | NOT NULL |   |
| SQ_APPRAISAL_ASSET_ID       |  | numeric(9,0)   | NOT NULL |   |
| AssetImage                  |  | image          | NULL     |   |
| ImageFileName               |  | varchar(50)    | NULL     |   |

FIG. 3H

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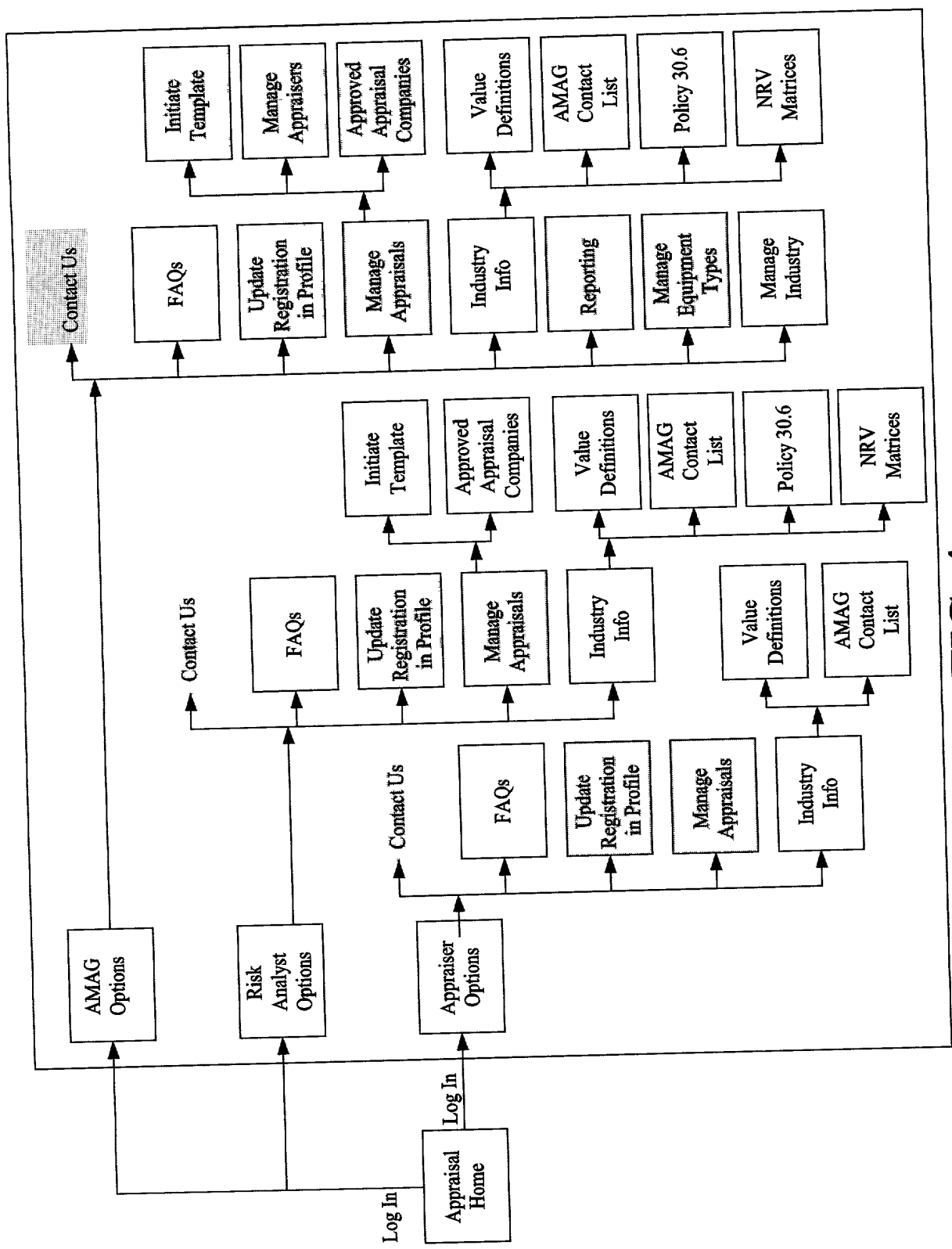


FIG. 4

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## Template

**Feedback**

Initiate Template 1st page (input by AM)

The fields indicated by a red asterisk (\*) are required. Make sure these fields have been completed prior to selecting the "Submit" button below.

(When the Initiator selects Industry, the industry-specific template will populate the page)

|                |                               |  |  |
|----------------|-------------------------------|--|--|
| Initiator Name | Region                        | *Industry                                  | *Appraisal Company                         |
| Vince          | <input type="text" value=""/> | <input type="text" value="Manufacturing"/> | <input type="text" value="Manufacturing"/> |

### Customer Information

|                               |                               |                                  |
|-------------------------------|-------------------------------|----------------------------------|
| *Customer                     | *First Name                   | *Last Name                       |
| <input type="text" value=""/> | <input type="text" value=""/> | <input type="text" value=""/>    |
| *Phone Number                 | Extension Fax                 | *Email Address                   |
| <input type="text" value=""/> | <input type="text" value=""/> | <input type="text" value=""/>    |
| *Address 1                    | Address 2                     | Address 3                        |
| <input type="text" value=""/> | <input type="text" value=""/> | <input type="text" value=""/>    |
| *City                         | *State                        | *Postal Code                     |
| <input type="text" value=""/> | <input type="text" value=""/> | <input type="text" value=""/>    |
|                               |                               | *Country                         |
|                               |                               | <input type="text" value="USA"/> |

### Required Values at least one value is required

|                          |                           |                               |                             |                          |
|--------------------------|---------------------------|-------------------------------|-----------------------------|--------------------------|
| Auction Value            | Orderly Liquidation Value | Fair Market Value - Installed | Fair Market Value - Removed | Select All               |
| <input type="checkbox"/> | <input type="checkbox"/>  | <input type="checkbox"/>      | <input type="checkbox"/>    | <input type="checkbox"/> |

**FIG. 5**

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### **Lien-holder Information**

|                              |                      |                      |
|------------------------------|----------------------|----------------------|
| <b>Company Name</b>          | <b>First Name</b>    | <b>Last Name</b>     |
| <input type="text"/>         | <input type="text"/> | <input type="text"/> |
| <b>Phone Number</b>          | <b>Extension</b>     | <b>Fax</b>           |
| <input type="text"/>         | <input type="text"/> | <input type="text"/> |
| <b>Contact Email Address</b> | <input type="text"/> |                      |
| <b>Address 1</b>             | <b>Address 2</b>     | <b>Address 3</b>     |
| <input type="text"/>         | <input type="text"/> | <input type="text"/> |
| <b>City</b>                  | <b>State</b>         | <b>Postal Code</b>   |
| <input type="text"/>         | <input type="text"/> | <input type="text"/> |
| <b>Country</b>               | <input type="text"/> |                      |

#### **Purpose of Appraisal**

#### **Scope of Assignment**

**Appraisal initiation Date: 01/12/01**

**Required Completion Date for Draft  
Appraisal Report**

**Required Completion Date for Final  
Appraisal Report**

**save**

**submit**

**cancel**

**By selecting Save, your  
data will not be sent to an  
appraisal company**

**By selecting Submit, the  
data will save and an email  
will be sent to the appraisal  
company**

**By selecting Cancel, you will return  
to your previous page**

**FIG. 6**

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## Appraisal Template

### Feedback

To be completed by appraiser

Instructions area....

The fields indicated by a red asterisk (\*) are required. Make sure these fields have been completed prior to selecting the "Submit" button below.

### Asset Detail

|       |                      |                       |
|-------|----------------------|-----------------------|
| Item# | * Customer Asset#    | * Industry (by Asset) |
| 3     | <input type="text"/> | Manufacturing ▼       |

|                  |                |                      |
|------------------|----------------|----------------------|
| * Equipment Type | * Make         | * Model              |
| <Select One> ▼   | <Select One> ▼ | <input type="text"/> |

### Additional Description Info

▲  
▼

|                      |                       |                 |
|----------------------|-----------------------|-----------------|
| * Serial Number      | * Year of Manufacture |                 |
| <input type="text"/> | <input type="text"/>  |                 |
| * Condition          | * Approach to Value   | * Marketability |
| <Select One> ▼       | <Select One> ▼        | <Select One> ▼  |

### Values

|                                 |                             |
|---------------------------------|-----------------------------|
| * Auction Value                 | * Orderly Liquidation Value |
| <input type="text"/>            | <input type="text"/>        |
| * Fair Market Value - Installed |                             |
| <input type="text"/>            |                             |

FIG. 7

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|                         |                      |                      |                      |
|-------------------------|----------------------|----------------------|----------------------|
| Original Equipment Cost | Upgrade Cost         | Repair Cost          | Net Book Balance     |
| <input type="text"/>    | <input type="text"/> | <input type="text"/> | <input type="text"/> |
| Remaining Useful Life   | Hours                | Shifts               | Mileage              |
| <Select One> ▼          | <input type="text"/> | <input type="text"/> | <input type="text"/> |

---

|                                      |                                 |                                  |
|--------------------------------------|---------------------------------|----------------------------------|
| Location                             |                                 |                                  |
| * City                               | * State                         | * Country                        |
| <input type="text" value="Atlanta"/> | <input type="text" value="GA"/> | <input type="text" value="USA"/> |

---

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FIG. 8

**Appraisal Details Photos**

**Feedback**

View existing photos or add one or more new photos to an asset.

► Backmachine.bmp      ► Sidemachine.jpg  
► Undermachine.bmp      ► Rearmachine.bmp

---

**Add New Photo(s)**

File Name:

Select one or more photos for this asset from your directory and click the Add Photo button to upload the images.

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FIG. 9

[illegible][illegible][illegible][illegible][illegible][illegible][illegible]

- [illegible]

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**\* Statement of Conditions**


**Research**

**\* Industry Outlook**

<Select One>

**\* References and Resources Used**

**Asset Data**

| Item# | Asset# | Industry     | Equip. Type | Make   | Model | S/N  | Year | Photo   |
|-------|--------|--------------|-------------|--------|-------|------|------|---|
| 1     | 12     | Construction | Fork Lift   | Hyster | H100  | 1234 | 1992 | <br>add<br>photo |
| 2     | 13     | Construction | Truck       | Yale   | Y45   | 9517 | 1989 |   |

add new asset

**Appraiser information**

Hold down the ctrl key and click to select the appraiser(s) involved in completing this appraisal

**\* Appraiser(s)**

List of Appraisers

<Select One>

**Certification**

**\* Certification Text**

**Fees**

\* Professional Fee (\$)

\* Expenses (\$) (\$)

\* Total (\$) (\$)

Include in Reporting



Pave #

Notes

Created By  
Vince

Created On  
01/15/01

Last Modified By  
Vince

Last Modified  
01/15/01

save

send as draft

send as final

cancel

FIG. 11

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### Region Appraisal Activity

**Feedback**

List of Completed (final) Appraisals sorted by Region:

|                                      |                                      |                                   |   |
|--------------------------------------|--------------------------------------|-----------------------------------|---|
| Customer                             | <input type="text"/>                 | Initiator                         | <input type="text" value="Sheila"/>       |
| Appraisal Company                    | <input type="text" value="(blank)"/> | Appraiser                         | <input type="text"/>                      |
| Initiator                            | <input type="text" value="Sheila"/>  | Customer                          | <input type="text"/>                      |
| Equipment Type                       | <input type="text" value="Sheila"/>  | Industry                          | <input type="text" value="Construction"/> |
| <input type="button" value="reset"/> |                                      | <input type="button" value="go"/> |   |

### Core - Ne

|       |                        |              |               |               |
|-------|------------------------|--------------|---------------|---------------|
| State | Company Name           | Contact Name | Contact Phone | Contact Email |
| NY    | <u>Appraisals R Us</u> | Bob          | 888-555-1212  | ARU@ARU.com   |

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**FIG. 12**

### Search Results by Equipment Type

**Feedback**

| Customer Name | Appraiser Name | Appraisal Completion Date | Description FMV              | OLV         | FLV         |
|---------------|----------------|---------------------------|------------------------------|-------------|-------------|
| I Co Michigan | Anyone         | 01/01/01                  | large lot of equipment stuff | \$1,000,000 | \$1,000,000 |

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**FIG. 13**